



Derrick N. Green Chief Information Officer

Expertise - Technology Innovation ♦ Business Alignment ♦ Cost Reduction ♦ Global Technology Management

Derrick is a technology executive with business acumen to lead large-scale IT change initiatives and drive international business growth through process, organization and technology redesign. Accomplished in the following areas:

- Enterprise Resource Planning (ERP)
- Customer Relationship Management
- Project & Change Management
- Mentoring & Training Development
- Telecommunications
- Application Development
- Strategic IT & Business Planning
- Distribution & Logistics
- Outsourcing (ITO & BPO)
- Budgeting & Financial P&L
- Data Center Consolidation
- Organizational Realignment
- E-Commerce Development
- Sarbanes-Oxley Compliance
- Disaster Recovery (DR/BC)

Career Highlights

- Successfully implemented various ERP solutions globally in multi-site environments on 6 occasions
- Increased e-Commerce revenue 20% by redesigning front end, middleware, and back end operations
- Spearheaded telecommunications M&A, transition and integration of 8000 customers & 150 employees
- Reduced annual IT operating cost by 24% while maintaining business continuity
- Reorganization of IT organization to ensure business alignment, eliminated infrastructure redundancy, improve cost structure and operational effectiveness evolving to a shared service delivery model.
- Improved client profitability by reducing costs 20% leveraging hybrid on/off-shore service delivery model
- Increased revenue 6% within 12 month time frame (new business development and organic growth)

Career Roles

<u>Company</u>	<u>Title</u>
• Green Enterprises	President
• Netlink Software Group	EVP IT Operations, Solutions, & Growth
• Cincinnati Milacron	Chief Information Officer (CIO)
• Cincinnati Milacron	Global Director Information Technology
• LDMI Telecommunications	Program Manager
• Newcor Inc.	Director Management Information Systems
• Cincinnati Milacron	Project Manager

Voluntarily resigned from Milacron in 1999 - President asked me to return in 2004

Affiliations: CIO Forum • Quest International User Group • Project Management Institute • Advisor Council Information Builders • Executive Suite • Speakers & Panelist • UOP MBA Alumni

Speaker: Oracle • Quest International User Group • IBM • Information Builders • Regional User Group

Published: Oracle • Quest International User Group • Information Builders

Vice Chairman - Board of Directors: Robbie's Place (Supervised Transitional Living for Youth)

Hobbies: Golf • Gardening • Writing Poetry • Exercising • Listening to Jazz Music

Derrick's ability to identify challenges and to capitalize upon opportunities to expand revenue growth, reduce operating costs, and improve overall productivity has been one of his strongest assets.
